## The Standard: Annuity Spreadsheet - CUSO Financial / Sorrento Pacific

#### One-Year Point-to-Point : Index Rate : Single Premium Product Participation **Fixed Interest** Surrender Period MVA Surrender-Free Withdrawals **Additional Features** annual 10% withdrawals • annuitization 12-month point-to-point S&P 500® 1 vear 5 years 5 years Index Select death benefit • nursing home waiver partial index credit at death or annuitization with annual Cap Rate quarantee on 94/10.81/2.71/2.61/2.51/2% no automatic terminal condition waiver full accumulated value at death • GMAB Annuity 5 and Par Rate initial rate no automatic reset reset issue age 0-93 • not available in NY required minimum distributions annual 10% withdrawals • annuitization 12-month point-to-point 7 years S&P 500® 1 year 7 years Index Select death benefit • nursing home waiver partial index credit at death or annuitization with annual Cap Rate quarantee on 94/10,81/2,71/2,61/2,51/2,41/2,31/2% no automatic terminal condition waiver full accumulated value at death . GMAB Annuity 7 and Par Rate initial rate no automatic reset reset issue age 0-90 • not available in NY required minimum distributions annual 10% withdrawals • annuitization 12-month point-to-point 1 year 10 years 10 years S&P 500® Index Select death benefit • nursing home waiver partial index credit at death or annuitization with annual Cap Rate quarantee on no automatic terminal condition waiver full accumulated value at death • GMAB Annuity 10 and Par Rate initial rate no automatic reset reset required minimum distributions issue age 0-80 • not available in CA or NY S&P 500® • S&P MARC 5% ER annual 10% withdrawals • annuitization 12-month point-to-point 1 vear 5 years 5 years **Enhanced Choice** S&P 500 Daily RC 5% ER death benefit • nursing home waiver partial index credit at death or annuitization 94/10.81/2,71/2,61/2,51/2% no automatic quarantee on S&P 500 ESG Daily RC 5% ER full accumulated value at death • GMAB Index 5 terminal condition waiver initial rate no automatic reset reset with annual Par Rates issue age 0-93 • not available in NY required minimum distributions S&P 500® • S&P MARC 5% ER annual 10% withdrawals • annuitization 12-month point-to-point 1 year 7 years 7 years **Enhanced Choice** S&P 500 Daily RC 5% ER death benefit • nursing home waiver partial index credit at death or annuitization guarantee on 94/10,81/2,71/2,61/2,51/2,41/2,31/2% no automatic Index 7 S&P 500 ESG Daily RC 5% ER terminal condition waiver full accumulated value at death • GMAB initial rate no automatic reset reset with annual Par Rates required minimum distributions issue age 0-90 • not available in NY S&P 500® • S&P MARC 5% ER annual 10% withdrawals • annuitization 12-month point-to-point 1 year 10 years 10 years **Enhanced Choice** S&P 500 Daily RC 5% ER death benefit • nursing home waiver partial index credit at death or annuitization no automatic quarantee on S&P 500 ESG Daily RC 5% ER full accumulated value at death • GMAB Index 10 terminal condition waiver initial rate no automatic reset reset with annual Par Rates required minimum distributions issue age 0-80 • not available in CA or NY California Only: The MVA feature not available. Surrender charges for the ISA5 and ECI5 are 8%,7%,6%,5%,4% and for the ISA7 and ECI7 are 8%,7%,6%,5%,4%,3%,2%.

#### Not For Use With Consumers

Products of Standard Insurance Company. Product availability varies by state and distribution. The 45-day rate lock applies only to initial crediting, cap and par rates. Surrender charges may apply to withdrawals during the surrender period. The nursing home and terminal condition waivers apply after the first contract year. Additional limitations, state variatations and exclusions may apply.

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Product	Fixed Interest	Surrender Period	MVA	Surrender-Free Withdrawals Options	Additional Features
Multi-Choice Annuity 3	3 year guarantee on initial and subsequent renewal periods	$3$ years $9\frac{4}{10}$ , $8\frac{1}{2}$ , $7\frac{1}{2}$ % Automatic reset	3 years Automatic reset	required minimum distributions • terminal condition waiver death benefit • annuitization • nursing home waiver  Ontional: interest payments & annual 10% withdrawals	issue age 0-93 not available in NY Optional: principal quarantee full accumulated value at death issue age 0-93 not available in NY Optional: principal quarantee
Multi-Choice Annuity 5	5 year guarantee on initial and subsequent renewal periods	5 years 9½,0,8½,7½,6½,5½% Automatic reset	5 years Automatic reset	Ontional: interest navments & annual 10% withdrawals first 30 days of each subsequent renewal period required minimum distributions • terminal condition waiver death benefit • annuitization • nursing home waiver Optional: interest payments & annual 10% withdrawals	
Multi-Choice Annuity 7	7 year guarantee on initial and subsequent renewal periods	7 years 9½,0,8½,7½,6½,5½,4½,3½% Automatic reset	7 years Automatic reset	first 30 days of each subsequent renewal period required minimum distributions • terminal condition waiver death benefit • annuitization • nursing home waiver Optional: interest payments & annual 10% withdrawals	full accumulated value at death issue age 0-90 not available in NY Optional: principal guarantee

Florida Only: The MCA3 is limited to two renewal periods and the MCA5 is limited to one renewal period. The MCA7 does not have renewal periods beyond the initial guaranteed period.

California Only: The MVA feature is not available. Surrender charges for the MCA3 are 8%,7%,6%; for the MCA5 are 8%,7%,6%,5%,4%; and for the MCA7 are 8%,7%,6%; and

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Product	Payout Options	Premium Limits	Age Limits	Product Info	Additional Features		
Restricted SPIA	Certain Period Only	\$15,000 to \$1,000,000	issue age 18-93	intended for asset spenddown Medicaid complaint not available in AL, NV, or NY	contract is nontransferable, nonfortfeitabl nonassignable, nonsurrenderable, noncommutable, and irrevocable		
Traditional SPIA	Certain Period, Single Life, Joint Life Options	\$15,000 to \$1,000,000	issue age 18-90	not available in NY	inflation protection optional life income commutation feature optiona		

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